



ڤيهق برکواس ماريتيم دان ڤلابوهن بروني دارالسلام

MARITIME AND PORT AUTHORITY OF BRUNEI DARUSSALAM

Address: Jalan Pelabuhan Muara, BT1728, Brunei Darussalam

Telephone: 673-2770222 Fax: 673-2770283 Email: info@mpabd.gov.bn

Ref: MPABD/EOI005/2026-2027

10 April 2026

Dear Sir/ Madam,

EXPRESSION OF INTEREST (EOI)

EOI Reference No.: MPABD/EOI005/2026-2027

EOI Name: SHIP REGISTRY SERVICES AND INTERNATIONAL PROMOTION OF THE BRUNEI FLAG

Background

MPABD is responsible for the administration and development of Brunei's ship registry under the national flag. As part of MPABD's strategy to strengthen Brunei's maritime presence and enhance its role in the regional maritime industry, MPABD aims to increase the number of vessels registered under the Brunei flag. Currently, global ship registries are increasingly competitive, with many jurisdictions offering attractive registry services, efficient administration, and international marketing to shipowners. To support the growth of the Brunei Ship Registry, MPABD is exploring potential partnerships with experienced maritime service providers who can assist in promoting the Brunei flag and attracting shipowners to register their vessels under Brunei jurisdiction.

Through this Expression of Interest (EOI), MPABD seeks to identify capable organisations with experience in ship registry services, maritime administration, or international shipowner engagement.

Objectives

The objective of this EOI is to:

1. Increase the number of vessels registered under the Brunei flag
2. Strengthen Brunei's position as a recognised maritime flag state
3. Improve accessibility and service efficiency for shipowners seeking registration
4. Explore partnership models to support international marketing and registry administration

Scope of Services

a) Ship Registry Support Services

Provision of technical and administrative support services related to vessel registration, including:

1. Ship registration processing support
2. Technical documentation verification
3. Liaison with classification societies

b) International Promotion of the Brunei Flag

Activities to promote the Brunei ship registry globally, including:

1. Engagement with shipowners and shipping companies
2. Promotion through maritime industry networks
3. Participation in international maritime events
4. Development of marketing strategies for the Brunei flag

c) Shipowner Engagement

Support in identifying and engaging potential shipowners interested in registering vessels under the Brunei flag, including:

1. Targeting regional shipping companies
2. Supporting vessel transfer from other flags
3. Promoting Brunei's regulatory framework and registry benefits

d) Registry Modernisation

Proponents may also propose solutions to enhance the efficiency of the registry, such as:

1. Digitalisation of registration processes
2. Online registry platforms



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3. Operational efficiency improvements

Development Model

MPABD is open to exploring different partnership arrangements, including:

1. Marketing partnership arrangements
2. Registry service agreements
3. Revenue-sharing arrangements based on vessel registrations
4. Other collaborative models that support the growth of the Brunei ship registry

Intended Outcome

The purpose of this Expression of Interest (EOI) is to enable MPABD to:

1. Assess market interest from experienced maritime registry service providers
2. Identify potential partners capable of supporting the growth of the Brunei ship registry
3. Understand potential partnership and operational models

Subject to internal MPABD Tender Committee approval, MPABD may subsequently proceed with a RFQ by invitation to selected parties identified through this EOI process.

Submission Requirements

5. Company profile & organization track
6. Acquire recent 5 years experiences of same work nature
7. Technical Capability and Expertise
8. Key Personnel and Team Competency
9. Propose Methodology

Local Business Development Criteria

MPABD's Local business requirements are designed to prioritize local participation in the maritime sector. Key criteria typically found in their EOIs include:

1. Companies are expected to achieve a local employment target of 50%, ensuring significant participation of local personnel in the workforce
2. The management team should comprise more than 50% local personnel, supporting the development of local leadership and expertise.
3. Companies are encouraged to meet a local content target of more than 50%, including the use of local goods, services, and resources where feasible

Tender/ Contract Schedule

Expected Tender Date: Q2, 2026

Procurement Matters

1. For non-registered vendor, please reach out to vendor.registration@mpabd.gov.bn for further information on how to be MPABD's registered vendors.
2. For any EOI related matters, kindly email to procurement@mpabd.gov.bn with a subject "EOI for SHIP REGISTRY SERVICES AND INTERNATIONAL PROMOTION OF THE BRUNEI FLAG (MPABD/EOI005/2026-2027)".
3. Kindly submit the Appendix 1 below to procurement@mpabd.gov.bn **no later than 2:00pm (GMT+8) on 15th May 2026.**



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This EOI shall not be deemed to be an invitation to tender. MPABD is not obliged to proceed with any procurement process arising from this EOI and reserves the right to amend, suspend, or cancel this EOI at any time without incurring any liability to respondents. Thank you.

Yours faithfully,

NURUL HAYATI BINTI MOHAMMAD ZABIDI

Head of Procurement

Maritime and Port Authority of Brunei Darussalam



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Appendix 1

Section 1 – Participation

Will you be interested to participate in the upcoming tender for the Ship Registry Services and International Promotion of the Brunei Flag?

☐ Yes ☐ No

Section 2 – Company Details

Item	Details
Company Legal Name	
Business Registration Number	
Country of Incorporation	
Year Established	
Registered Address	
Business Address (if different)	
Telephone Number	
Email Address	
Website (if any)	

Section 3 – Contact Person Details

Item	Details
Name	
Designation	
Department / Unit	
Telephone / Mobile Number	
Email Address	



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Section 4 – Company Profile

Provide a brief profile of your organization, including:

- Core business activities
- Organizational structure or ownership
- Years of experience in the relevant industry

(Limit to 1-2 pages if submitting as an attachment)

Section 5 – Relevant Experience

Provide details of relevant projects or services completed or currently undertaken within the last five (5) years, particularly those similar in nature to the project(s) applied for.

No.	Client/ Project Name	Description of Scope	Year(s)
1			
2			
3			
4			
5			

(Attach additional pages if necessary)

Section 6 – Technical Capability & Resources

Please describe your organization's capability in relation to the EOI, including:

- Technical expertise and specialisation
- Key personnel and their roles
- Equipment, systems, or facilities (where applicable)

Section 7 – Certification, Licenses & Compliances

List and attach copies of relevant:

- Business licenses/ permits
- Professional or industry certifications
- Safety, quality, or compliance accreditation (if applicable)

Section 8 – Understanding of MPABD's Requirements

Briefly describe your understanding of the project(s) and how your organization can support MPABD's objectives and add value.



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Section 9 – Declaration

I/We hereby declare that:

- The information provided in this Expression of Interest is true, correct, and complete.
- I/We understand that submission of this EOI does not constitute a commitment or contract award by MPABD.
- I/We acknowledge that MPABD may verify the information provided

Authorised Representative Name:	
Designation:	
Company Name:	
Signature:	
Company Stamp:	
Date:	